

Message Text

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PAGE 01 MOSCOW 18335 100717Z

12

ACTION EUR-12

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TO SECSTATE WASHDC 5230

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USDOC FOR BEWT/TDAD

E.O. 11652: N/A

TAGS: EEWT, ETRD, UR, US

SUBJECT: MASHPRIBORINTORG PURCHASES OF U.S. EQUIPMENT

1. DURING MEETING DECEMBER 4, MASHPRIBORINTORG VICE PRESIDENT V.F. KLIMOV INFORMED COMMATT THAT HIS ORGANIZATION'S PURCHASES FROM U.S. DURING 1974 HAVE AMOUNTED TO 4.2 MILLION RUBLES (APPROXIMATELY 5.5 MILLION DOLLARS AT OFFICIAL RATE OF EXCHANGE) WITH ADDITIONAL PURCHASES LIKELY BEFORE END OF YEAR. KLIMOV ADDED THAT MASHPRIBORINTORG HAD ALREADY SIGNED CONTRACTS FOR DELIVERIES FROM U.S. DURING 1975 VALUED AT MORE THAN 12 MILLION RUBLES (DOLLARS 16 MILLION). ACCORDING TO KLIMOV, A COMMUNICATIONS SYSTEM TO BE INSTALLED IN WEST SIBERIAN OIL FIELD ACCOUNTED FOR SUBSTANTIAL PART OF INCREASE ALREADY SLATED FOR 1975 OVER 1974.

2. IN EXPLAINING HIS FIGURES, KLIMOV POINTED OUT THAT PURCHASES FROM WESTERN EUROPEAN SUBSIDIARIES OF U.S. FIRMS, EVEN IF PIECE OF EQUIPMENT IN QUESTION MANUFACTURED IN U.S., ARE NOT SHOWN IN MASHPRIBORINTORG'S STATISTICS AS COMING FROM U.S. UNDER THIS METHODOLOGY, MASHPRIBORINTORG'S PURCHASES FROM U.S. FIRMS SUCH AS HEWLETT-PACKARD, VARIAN, PERKIN-ELMER AND MANY OTHERS ARE LISTED UNDER AUSTRIA, SWITZERLAND, SWEDEN OR OTHER WESTERN EUROPEAN COUNTRIES BECAUSE OFFICE WHICH ACTUALLY NEGOTIATES AND SIGNS CONTRACTS WITH MASHPRIBORINTORG IS LOCATED IN ONE OF THOSE COUNTRIES.

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ASSUMING THAT SOVIET TRADE STATISTICS ARE BASED ON REPORTS

SUPPLIED BY THE FTO'S, THIS PRACTICE WOULD TEND SUBSTANTIALLY
TO UNDERSTATE IMPORTS FROM U.S.
STOESSEL

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Message Attributes

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Concepts: EQUIPMENT, SALES DATA, CONTRACTS
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Draft Date: 10 DEC 1974
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
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Disposition Event:
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